

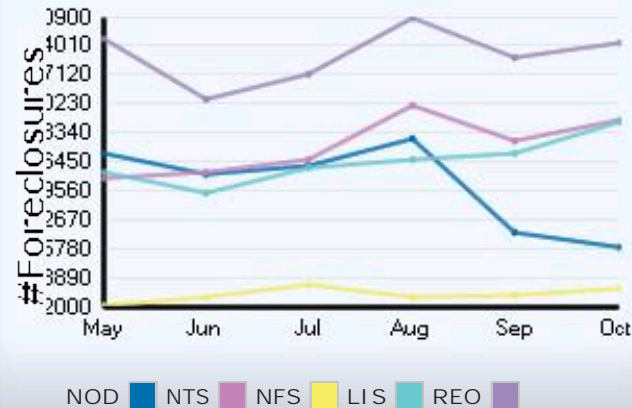
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Purchasing a home or investment property may require more than what your average agent can provide. Call a Real Estate Consultant and Investor who can provide resources to help you get what you want.

Foreclosure Market Trends *Report*

December 2008 Vol. 3, Issue 1

6 month National Foreclosure Trends



FORECLOSURE ACTIVITY DECREASES 7 PERCENT IN NOVEMBER

Foreclosure filings were reported on 259,085 U.S. properties in November, a 7 percent decrease from the previous month but still up 28 percent from November 2007, according to the RealtyTrac U.S. Foreclosure Market Report. The report also shows one in every 488 U.S. housing units received a foreclosure filing in November. "Foreclosure activity in November hit the lowest level we've seen since June thanks in part to recently enacted laws that have extended the foreclosure process in some states, along with more aggressive loan modification programs and self-imposed holiday foreclosure moratoriums introduced by some lenders," said James J. Saccacio, chief executive

Don't Dump Investors

When it comes to bailing out giant banks, huge companies and massive stock brokerages there's no shortage of government interest and activity. After all, it's in our national interest to protect investors — unless, of course, they're folks who merely bought a house or two. The investor double-standard is hardly hidden. It appears everywhere and is never challenged, as if real estate investors are somehow disposable players in the foreclosure mess. Why is someone who invests in real estate a "speculator" while corporations that lose billions of dollars hedging mortgage-based securities can count on the Federal Reserve to bail them out?

Here are some of the most recent Investment opportunities in the area.



1 Pre-Foreclosure

Market Value
N/A
Beds/Bath
0/0
Default Amount
\$N/A
Sq. FT
0

Property Type	Address	Market Value	Default	Sq. Ft.
2 Pre-Foreclosure	Pinehurst Dr, Des Plaines, IL 60016	\$485,900	N/A	2,200
3 Bank-Owned	Queensbury Cir # 5703, Hoffman Estates, IL 60169	\$100,000	N/A	0

FORECLOSURE TRENDS : OCTOBER 2008			
	NATL	IL	COOK CTY
NODs	36,036	0	0
NTSs	66,319	0	0
NFSs	26,305	1,363	731
LISs	66,033	7,680	4,191
REOs	84,868	3,638	1,963

Bank-Owned Auctions: Practical Bidding Strategies

Auctions firms are busier than ever. As lenders and homebuilders repossess more foreclosures, they hire more auction companies to find buyers. Not only is the number of auction transactions trending upward, but new players are entering the auction business. With a growing number of sellers looking to put their foreclosures on the auction block, real estate companies are now getting into the auction business, competing with traditional auction firms. CataList Homes is the newest entrant. Sotheby's, Prudential, Coldwell Banker and other real estate brokerages are also launching real estate auction divisions to tap into this growing sector.